

## Contact

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## Top Skills

Analytical Skills

Engineering

Manufacturing Operations

# Daniel Stoica

Technical Trainer at Emerson  
Cluj-Napoca, Cluj, Romania

## Summary

Technical Trainer in Process Automation, specializing in Pressure, DP Flow, and DP Level measurement instruments. Experienced in designing and delivering training programs across Europe, developing learning materials, and providing technical support.

## Experience

Emerson

10 years 5 months

Technical Trainer

June 2025 - Present (3 months)

Cluj-Napoca, Cluj, Romania

- Design and deliver training sessions on Pressure, DP Flow, and DP Level products, aligned with portfolio updates and market needs.
- Maintain training materials, integrating new products and feedback to improve effectiveness.
- Conduct in-person, online, and customer workshops for varied technical levels.
- Manage equipment inventory and logistics to ensure training sites are fully equipped.
- Assess outcomes via feedback and debriefs, applying improvements and new technologies.

Solutions Specialist

November 2018 - June 2025 (6 years 8 months)

Cluj-Napoca, Cluj, Romania

With this new role my responsibilities further expanded, to also include the DP Level product group.

- Reviewing, analyzing and providing appropriate solutions for the most complex technical challenges
- Interacting with design and technical product company offices to develop special solutions and new features for standard products

- Collaborating with the Project Management Office (PMO) and providing technical assistance for various allocated projects
- Providing technical advice and delivering technical training sessions to external customers
- Mentoring and functionally advising junior colleagues

#### **Product Specialist**

April 2015 - November 2018 (3 years 8 months)

Cluj-Napoca, Cluj, Romania

The first product group that I managed was Pressure and after a short while my responsibilities expanded to include DP Flow as well.

- Providing technical support, while pursuing improvement projects on existing support
- Promptly and professionally managing all requests reported by customers
- Collaborating, communicating and aligning activities with all European Sales & Service teams, to understand customer needs and requirements
- Conducting internal training sessions and identifying training needs, while supporting different training programs
- Interacting with the service organization and providing assistance for post-sale requests

I have spent extended periods of time at various manufacturing locations in Germany and the United States.

#### **Tenaris**

3 years 8 months

#### **Product Engineer**

June 2012 - April 2015 (2 years 11 months)

Zalău, Sălaj, Romania

- Preparing the documentation for starting qualification projects and performing the product technical promotion
- Supervising the execution of qualification projects along the entire manufacturing route and preparing the final project report
- Validating the manufacturing feasibility of products, by ensuring they perform as intended, are reliable and safe for manufacturing
- Creating the PPAP documentation (including FMEA, CP, MSA, PSW and others) for final submission to the customer
- Providing engineering and technical assistance to internal and external customers

I had approximately 3 months of technical training in Argentina and Italy.

#### Global Trainee

September 2011 - June 2012 (10 months)

Zalău, Sălaj, Romania

- Planning, managing and optimizing the production flow, which required constant communication with suppliers and customers
- Creating risk analysis and operative practices, while training the blue-collar personnel on health, safety and environmental issues
- Participating in 5S initiatives and continuous improvement groups (CIGs)

We have won the 1st place with one CIG, after improving the production capacity by 25% for 2 threading machines.

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#### Education

Technical University of Cluj Napoca

Bachelor's degree, Civil Engineering · (2006 - 2010)